

Good Morning,

I've gotten a number of calls and questions since we circulated WFG's training materials on the Florida Data Call. Some of the questions suggest possible misunderstandings about the requirements. So I want to clarify the key points of the Data Call.

1. It is REQUIRED of every agency that maintains a Florida Title Agency license – **whether you are physically located or domiciled in Florida or elsewhere.**
2. It is NOT REQUIRED of Florida Bar member, Attorney-agents or law firms – unless they have a separate title insurance agency license.
3. Although the filing will not be due until 2015, it will be very difficult to reconstruct some of the data points if they are not captured during the course of calendar year 2014.
4. Because the information comes from multiple sources, even the best closing software will only capture parts of the Data Call Information. You need to get other systems in place to capture the rest of the information.
5. This is NOT something WFG or any other underwriter can do for you. Much of the required information is internal to your business and not something you would want to make available to any underwriter.

WFG has done a lot of work to make the Florida Data Call less of a burden to our agents. If you have a Florida Agency License, we encourage you to take WFG's "Introduction to Florida's Data Call" course. This will provide the "big picture" overview. For the managers and accounting staff responsible for preparing your data call filing, we've developed a series of more detailed courses, references and even sample data capture tools that drill into the details of implementing the data call in your business.

We hope you find them helpful. These materials are available at: <http://wfgnationaltitle.com/data-call-webinar/>

As always, if you have questions about the Florida Data Call, please feel free to contact me directly at [afields@wfgnationaltitle.com](mailto:afields@wfgnationaltitle.com) or 813-421-3821

Alan



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